



“SAP Business One is stable, resilient and reliable. We've been using it for a decade.”

Bertrand CHAN TIT – Head of Operations at E.A.L Man Hin & Sons Ltd

## DEALING WITH CONSOLIDATION THANKS TO SAP BUSINESS ONE

SAP Business One and ACeTeK have provided E.A.L Man Hin & Sons, a Honda dealer, with access to real-time data and insights needed to grow their business. There is now consolidation where there was previously only integration, and they can receive data in a reliable and timely manner.

### Objectives

- Previously, E.A.L Man Hin & Sons had no way to consolidate data.
- Different responsibilities couldn't be segregated.
- There was need for a system that was more suitable for an SME and could lower costs across finance, sales and customer relations.

### Why SAP and ACeTeK

- SAP Business One came highly recommended and offered all the features E.A.L Man Hin & Sons needed.
- ACeTeK provided continuously fast and invaluable support during implementation and beyond.

### Benefits

- Since implementation, all data is now seamlessly consolidated under one system.
- Accounting has improved with less time spent data entry.
- Inventory management is better thanks to improved product visibility and the reduction of stock-outs or excess stock.
- Information is reliable and is received in real time.
- Different responsibilities can be segregated.

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