End to End Comprehensive Solution – Key Functionality

SAP Business One Client	Web Client	Mobile	Analytics/Dashboards	Multilingualism/Localizations

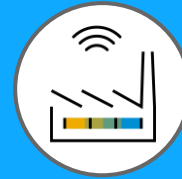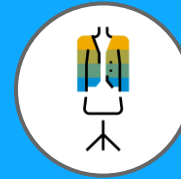| Management & Administration	Accounting & Financials	Purchasing & Operations	Sales & Service	Inventory & Distribution	Production & MRP	Project & Resource Management	Solution Customizing
• User administration • Authorizations • Multiple currencies • Exchange rates • Multiple posting periods • Multi-branch • Data import • Opening balances • Approval processes • Calendar • Microsoft Office integration • Mobile Interaction • Recurring transactions • Drop Ship	• Chart of accounts • Journal entries • Posting templates • Recurring postings • Financial reports • Budget management • Cost accounting • Incoming payments • Outgoing payments • Payment run • Bank statement processing • Checks & credit cards • Deferred payments • Account reconciliation • Fixed Assets	• Purchase request • Purchase quotations • Web-enabled RFQ • Purchase orders • Goods receipt POs • Goods returns • A/P Invoice • A/P Reserve Invoice • Down-payment Invoice • Down-payment request • Cancel Marketing Documents • A/P credit memos • Landed costs	• Opportunity and pipeline Mgmt. • CRM • Campaign Mgmt. • Blanket agreements • Quotations • Sales orders • Deliveries & Returns • Invoices • Dunning & Customer Mgmt. • Gross profit calculation • Service Mgmt. • Service planning • Customer interactions tracking • Equipment card handling • Service Dashboards • Service contracts • Human resource integration • Knowledge database • Service calendar • Service call processing	• Item management • Item lists • Price lists • Goods receipts • Goods issues • Inventory transactions • Transfers • Serial number mgmt • Batch number mgmt. • Price lists in multiple currencies • Special prices • Period and volume discounts • Pick and pack • Recurring transactions • Inventory Tracking • Bin Location • Multiple Measurements • Inventory Counting	• Bills of material • Item Sets • Production orders • Goods issues • Goods receipts • GL Account Determination • Life Cycle Mgmt. • Item cost calculation • Forecasts • MRP • Make to order • Order recommendations • Production Routing	• Project management • Project stages • Stage dependencies • Sub-projects handling • Project Time Reporting • Internal project handling • Employee master data • Time sheet entries • Resource master data • Resource capacity planning • Gantt chart capacity viewing	• User-defined fields creation • User-defined tables creation • User-define queries creation • SQL Query Generator • Form UI configurator • User-defined alerts • Transaction notifications • Workflow designer • Business process checklist • User defined Cockpit • User-defined workbench

Technology - Scalable, Flexible & Future Ready Platform

Lifecycle management

Industry solutions, extensions	Analytics, Big Data, and reporting	IoT and machine learning
700+ local partners with 500+ solutions	SAP Analytics Cloud	
Tested scalable solution	Efficient business processes	Web client and mobility
70,000+ Customers 1 – 1000 User Base	Industry Specific Best Practises & Solutions.	

Partner and SAP solutions

SDK	Integration framework	Service layer

SAP Business One® CORE

Microsoft SQL	SAP HANA DB

On premise ——— **Cloud**