



The Best **ERP Solution** for **Automotive, Hi-tech, Equipment & Machinery**



“There has been a huge operational cost saving and improved customer service while allowing us to focus on managing the growth. ACEteK has always been available when required and offered solutions to our business challenges”

Jones Mananda, Finance Director – Ryce East Africa

OUR CLIENTS

Bhogals | Chemoquip | E.A.L Man Hin & Sons | East African Elevator Company

Nairobi Enterprises | Rockplant | Ryce EA | Seven Seas Technologies

Assembly, Projects & Quality Control

- Monitor assembly / project deviations
 - Improve traceability through serial management
 - Control purchasing / assembly based on plan
 - Monitor quality & committed timelines
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Supply Chain Management

- Reduce inventory holding costs
 - Manage multiple locations efficiently
 - Improve forecasting & inventory demand planning
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Sales & Opportunity

- Reduce lost opportunities
 - Manage the sales lifecycle from prospecting to sales closure
 - Improve lead conversion & customer profiling
 - Manage pricing, gross profit, promotions, targets, collections & credit exposure
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Service Maintenance

- Manage service schedules & spares availability
 - Manage contracts, renewals, recurring billing & warranty
 - Improve service delivery through proactive customer notifications
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Finance & Administration

- Reduce the overall operational cost
- Visibility into real-time accurate information from all departments
- Have control over all aspects of the business
- Proactively manage operations, prevents disruptions & delays